

ANNUAL REPORT

July 1, 2024 – June 30, 2025



Mile High
Ministries

DIRECTOR'S LETTER

FALL 2025

"Empathy is my superpower!"
That's how Director of Programs **Vince Trujillo**
expresses his approach to leadership.



Though new to the staff, Vince and his wife Veronica have been deeply connected to Mile High Ministries for 25 years: first as young adults in a leadership program; later as some of the first resident volunteers at Joshua Station. They've led for decades at the Christmas Store, serving alongside extended family—some of whom received housing and support from MHM during periods of instability.

From childhood, Vince has received help from—and helped lead—many of our nonprofit and faith-based partners; including New Life in Christ Church where Veronica and Vince learned early about following Jesus and caring for one's neighbors. They've also become generous financial partners along the way. At MHM we delight in blurring the lines between those who give and those who receive. The Trujillo-Gaitan family embodies that delight.

"I'm living proof that it works!" says Vince. The "it" is a blend of skillfully led programs, Jesus's way of self-giving love, and an open invitation to contribute. Plus a good dose of Vince's superpower: empathy. "I understand what folks are going through because my family has been there," he says.

"We stand in awe at the burdens people carry, rather than in judgement at the way they carry them," says Homeboy Industries founder Gregory Boyle. This is our humble, loving posture as we create Housing That Heals.

Vince is just one of our team members who have grown through MHM programs and today help lead them—the fruit of a long presence in the community that can only happen because of the faithfulness of those who give, volunteer, lead, and pray. Please receive this annual report as an expression of our gratitude.

Blessings and peace,

Jeff Johnsen
Executive Director



OUR IMPACT



CLARA BROWN COMMONS

88 youth and 106 adults have long-term stable housing at Clara Brown Commons, with community-building support and advocacy from staff.



ABUNDANT GROUND

6 churches received in-depth guidance from our team in consideration of affordable housing on their land—focused on discernment, community engagement, and financing to help congregations make informed, mission-aligned decisions.



JOSHUA STATION

As we prepared for major renovation starting June 2025, we temporarily reduced our number of residents—while hiring two new program staff: Peer Recovery Advocate and Bilingual Therapist.

Please join us in celebrating **JOSHUA STATION'S** many residents' successes!

Here are just a few examples of
the fruit of their diligence and your
loving partnership with them:



Housing

28,400 safe nights were spent by **103 residents** living at Joshua Station. **7 families** graduated the Joshua Station program and **100%** moved into stable housing. **82% of the 15 families** who graduated our program within the last 3 years remain in stable housing.



Youth Education and Enrichment

18 children aged 0-5 attended the early learning center for **10-15 hours per week**. Among our school-aged children, **16** worked weekly with individual tutors, **30** attended summer programming, and **30** attended weekly afterschool enrichment programming. **77%** of parents reported increased school engagement by their youth.



Alumni Engagement and Support

173 former residents received ongoing services in their transition to stable housing, including **16 individuals** in **96 counseling sessions** and **22** with ongoing family advocacy. **15 individuals** joined our newly launched alumni group.



Adult Education and Employment

Of the **38 able-bodied parents** at Joshua Station, **76%** secured or maintained employment. **41%** enrolled in programs such as college, GED, ESL, and basic literacy classes, and career training.



Mental Health

80% of adults and **83% of children** reported improved feelings of mental well-being as a result of our counseling program. **83 residents** (children and adults) attended **1,593 individual counseling sessions**, and **80 residents** attended **792 group counseling sessions**. **15 parents** completed parenting classes.



Volunteers Make the Difference

759 volunteers gave **4,544 hours** of service with building and property maintenance, childcare, life skills training, tutoring, youth mentoring, fundraising, and more. Volunteers provided and served more than **2,989 resident meals for residents**.



Christmas Store

Donors and volunteers provided a festive and dignified experience for **110 current and former residents** who shopped for **320 children** at a small fraction of retail price.



FINANCIAL REPORT

July 1, 2024 – June 30, 2025

OPERATING INCOME

- Individuals
\$1,302,978 (36%)
- Churches, Corporations, Foundations
\$1,022,068 (28%)
- Professional Services
\$691,352 (19%)
- Events
\$150,896 (4%)
- Other Earned Income
\$309,375 (8%)
- Government Grants
\$173,207 (7%)

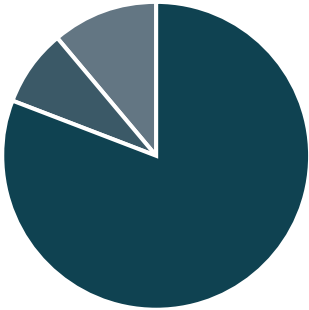


Total \$3,649,877

OPERATING EXPENSES

- Programs
\$2,225,314 (81%)
- General and Administrative
\$230,778 (8%)
- Fundraising
\$297,838 (11%)

Total \$2,753,931



Operating net Income
\$895,946

In-Kind Donations
\$15,076

Depreciation (est.)
\$171,384

A MOVEMENT OF GENEROSITY

Over 556 individuals/households donated to MHM in the past year, including 70 new financial partners. Of this group, 203 different households donated over \$1,000, totaling over \$1.4 million. 302 donors who have given for at least 10 years—wonderful faithfulness and trust!

Charitable foundations supplement individual donations and enhance our work in ways that go beyond their vital funding. The detailed, technical homework we do together with them raises the bar for MHM's effectiveness. And because they interact with so many nonprofit organizations, foundations provide accountability and cross-pollination that supports the generosity of the whole community!

Over 40 corporations, large and small, supported our work this year. 21 churches provided funding in the past year, in addition to much-welcome volunteer engagement and spiritual support.



TRENDS IN PHILANTHROPY

In these changing times, philanthropy's landscape may be shifting. We are all aware of contentious debates about federal safety net programs such as Medicaid and SNAP. Budget cuts at the state and city level are also in the news. Fortunately, Mile High Ministries doesn't rely heavily on government funding. In fact, all government sources combined represented only 7% of our revenue in the past year.

Yet changes in government spending do impact us. Inflation and a shrinking safety net places additional strain on our resident families. Those same pressures are forcing some of our foundation partners to redirect a portion of their giving just to keep other essential programs and organizations afloat.

At a time when some organizations are cutting back, we are adding key positions to our leadership team and planning for growth. I say this only to express heartfelt gratitude for the individuals and families who form the philanthropic backbone of Mile High Ministries!

—Jeff Johnsen

